

## Message Text

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PAGE 01 STATE 004130

62

ORIGIN EUR-12

INFO OCT-01 ISO-00 COME-00 EB-07 L-02 CIAE-00 INR-07

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DRAFTED BY EUR/EE:NGANDREWS/LVA

APPROVED BY EUR/EE:NGANDREWS

COMM/OIM:DJOHNSON (PHONE)

----- 097336

R 082141Z JAN 75

FM SECSTATE WASHDC

TO AMEMBASSY BELGRADE

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E.O. 11652: N/A

TAGS: BDIS, YO

SUBJECT: TRADE COMPLAINT, ASSOCIATED METALS AND MINERALS  
VS JUGOMETAL

REF: BELGRADE 6034

1. AS A RESULT OF EARLIER EMBASSY EFFORT, WE (EUR/EE) UNDERSTAND THAT ASSOCIATED METALS HAD A MEETING IN MILAN ON DECEMBER 4 WITH JUGOMETAL'S EXPORT MANAGER, MARKOVIC, AND JUGOMETAL'S ITALIAN SUBSIDIARY, FERROCHIMETAL. MARKOVIC POSITION APPARENTLY WAS THAT HE COULD NOT AGREE TO ANY CONTRACT THAT DID NOT CALL FOR PIG IRON DELIVERIES AT CURRENT MARKET PRICES. MEETING ENDED WITHOUT AGREEMENT ON NEXT STEP.

2. SHULMAN OF CADWALLADER, WICKERSHAM AND TAFT CALLED US JANUARY 7 TO REQUEST THAT EMBASSY SUGGEST TO JUGOMETAL EITHER A MEETING IN US WITHIN 30 DAYS OR, FAILING THAT, A MEETING IN BELGRADE DURING WEEK OF FEBRUARY 17 OR FEBRUARY 24. MEETING IN US IS PREFERRED. ON US SIDE, PRESIDENT FRANZ LISSAUER OF ASSOCIATED METALS AND SHULMAN WOULD TAKE PART. SHULMAN BELIEVES CEPERKOVIC AND/OR

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PAGE 02 STATE 004130

KOVACIC (WHO NEGOTIATED PREVIOUS CONTRACT) WOULD HAVE TO

REPRESENT JUGOMETAL IN ORDER TO SETTLE PROBLEM.

3. SHULMAN EXPRESSED GRATITUDE FOR PREVIOUS EMBASSY ASSISTANCE (REFTEL) WHICH RESULTED IN MILAN MEETING. HE STRESSED THAT INJECTION OF DEPARTMENT AND EMBASSY INTO THIS MATTER HAD BEEN HELPFUL BUT NOTHING FURTHER WOULD HAPPEN UNLESS EMBASSY GAVE ANOTHER PUSH.

4. APPRECIATE EMBASSY'S ASSISTANCE AND JUGOMETAL'S REACTION TO REQUEST FOR MEETING. KISSINGER

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 08 JAN 1975  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** MorefiRH  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
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**Document Number:** 1975STATE004130  
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**Drafter:** NGANDREWS/LVA  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
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**Review Authority:** MorefiRH  
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